

Economic Development Committee Minutes  
November 9, 2015 - 3:00 p.m.

Present: Chairman Johnson; Supervisors Lunde, Richardson, Daly, Lewza and Sausville; Spencer Hellwig, County Administrator; Steve Dorsey, County Attorney; Alyssa McClenning, Marty Vanags, SCPP; Jason Kemper, Planning; Drew Jarosh, Treasurer; Press.

Chairman Johnson called the meeting to order and welcomed all in attendance.

**On a motion made by Mr. Lunde, seconded by Mr. Sausville the minutes of the October 7, 2015 meeting were approved unanimously.**

Mr. Kemper gave a brief update on the Saratoga County Farmland and Open Space Projects stating that the total grant requests received were \$371,833.10, encompassing 659 acres and helping to leverage over \$4.7 million in outside funding across the following seven municipalities in the County.

- Town of Milton \$25,000
- Town of Moreau \$45,000
- Town of Clifton Park \$50,000
- Town of Malta \$40,000
- Town of Northumberland \$80,000
- City of Saratoga Springs \$100,000
- Town of Charlton \$35,900

For the fiscal year 2007 and 2008 there were funds that were vouchered where the projects did not come to fruition; therefore, at the Law and Finance Committee there will be a request to transfer \$121,833 from reserve funds back in the Open Space Account.

Mr. Kemper gave a brief update on the Zim Smith Trail and railroad crossing stating that work continues on the Zim Smith Trail from Coons Crossing to the City of Mechanicville. He said one of the major components of the trail construction will be the railroad crossing at Coons Crossing. Originally the estimates for the crossing were between \$100,000 to \$250,000, which would have been the county's responsibility when and if the trail came to fruition for construction.

Mr. Kemper said through meeting with DOT and the railroad this summer, DOT has expressed that there is a possibility that federal funding may be able to be used for the railroad crossing and the county's portion of that would only be for those improvements directly associated with the pedestrian path, with estimates between \$50,000 and \$80,000.

Mr. Vanags gave a brief update on the Prosperity Partnership first introducing Alyssa McClenning as the Partnerships Marketing and Communications Director as of November 3, 2015. He said, currently the Partnership is in pursuit of a Project Manager, with an anticipated hire by December 31, 2015.

The following outline of activities of the Saratoga County Prosperity Partnership were presented to the committee.

### **Attraction Activities**

- Attended Consultant Connect September 9-11, 2015, consisting of Economic developers and biggest deal makers in site selection. Connecting individually with sixteen location consultants
- Attended International Asset Management Council Fall Conference September 28 and 29, 2015 teaming with ESD, National Grid, CEG, Buffalo-Niagara EDC and others to sponsor a New York State themed dinner for corporate real estate end users.

### **Existing Business Development**

- Land remediation, LLC/IDA Project in Waterford creating 10 new jobs over three years with \$1.7 million dollars in investment.

### **Results of Activity**

- Working with six existing clients in various stages of inquiry with a potential for 385 new jobs and \$14.8 million dollars in new capital investment.

### **Global Foundries/Luther Forest Technology Campus/Semiconductor**

- Attended Fab Owners Association Q4 event October 27 - 30, 2015. The event is an international, nonprofit, trade association of semiconductor & MEMS fab owners and industry suppliers who meet regularly to discuss and act on common manufacturing issues, combining strengths and resources to become more globally competitive. Met with various Fab owners and managers and developed at least one lead. Meeting and attending as a new associate member. He said the Prosperity Partnership and Mohawk Valley Edge were the only economic development organizations representing New York State.

### **Communications, Marketing and Communications**

Mr. Vanags said a Communications Marketing plan is being developed, which will be presented to the Prosperity Partnership Board and the Board of Supervisors when completed.

### **Capacity and Organization Building**

Mr. Vanags said a Strategic Plan has been developed with the Board and will be reviewed for approval at the November Prosperity Partnership Board meeting in November.

Ms. Daly said the quality of life in Saratoga County has got to be emphasized more, as it can be a big decision maker in terms of where and how you locate a business.

**On a motion made by Mr. Richardson, seconded by Mr. Sausville the meeting was adjourned unanimously.**

Respectfully submitted,  
Chris Sansom